

BOARD FOR HEARING AID SPECIALISTS AND OPTICIANS

TENTATIVE AGENDA

Wednesday, December 14, 2022 – 9:30 a.m. - Board Room 4, 2nd Floor

Department of Professional and Occupational Regulation

Perimeter Center, 9960 Mayland Drive

Richmond, Virginia 23233

(804) 367-8590

I. CALL TO ORDER

II. APPROVAL OF AGENDA

1. Board for Hearing Aid Specialists and Opticians Meeting Agenda, December 14, 2022

III. APPROVAL OF MINUTES

2. Board for Hearing Aid Specialists and Opticians Minutes from August 17, 2022.
3. Board for Hearing Aid Specialists and Opticians, Optician Regulatory Review Committee Minutes from November 1, 2022
4. Board for Hearing Aid Specialists and Opticians, Hearing Aid Specialist Regulatory Review Committee Minutes from November 3, 2022

IV. COMMUNICATIONS

V. PUBLIC COMMENT PERIOD*

VI. REPORTS

- A. Licensing Statistics
- B. Examination Statistics

VII. REGULATORY ACTION AND BOARD GUIDANCE

- A. Regulatory Report
- B. Optician Fee Change – Notice of Intended Regulatory Action
- C. Tympanometry on ILE
- D. Over the Counter Hearing Aid Act

VIII. NEW BUSINESS

- A. Audiometer Use on Exams – Digital vs. Analog
- B. Regulatory Action - Optician Lenses and Frame Standards – Conform to ANSI Standards
- C. Notice of Intended Regulatory Action – Opticians Regulatory Review
- D. Notice of Intended Regulatory Action – Hearing Aid Specialists Regulatory Review

IX. ADJOURN

Materials contained in this agenda are proposed topics for discussion and are not to be construed as regulation or official Board position.

2023 MEETING DATES:
WEDNESDAY, APRIL 12, 2023
WEDNESDAY, AUGUST 16, 2023
WEDNESDAY, DECEMBER 20, 2023

* 5-minute public comment period, per person, with the exception of any open disciplinary or application files. Persons desiring to attend the meeting and requiring special accommodations/interpretive services should contact the board office at 804-367-8590 at least 10 days prior to the meeting so that suitable arrangements can be made for an appropriate accommodation. The Department fully complies with the Americans with Disabilities Act.

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**BOARD FOR HEARING AID SPECIALISTS AND OPTICIANS
MINUTES OF MEETING**

The Board for Hearing Aid Specialists and Opticians met on Wednesday, August 17, 2022, at the Offices of the Department of Professional and Occupational Regulation, Perimeter Center, Board Room 4, 2nd Floor, 9960 Mayland Drive, Richmond, Virginia 23233. The following members were present for the meeting:

Kristina Green
Debra Ogilvie, AuD
Darla All
Kaytlyn Young
Pamela Smith
Erik Meland
Pamela Chavis, MD
Stacey Brayboy
Laura Lee Thompson
Bruce R. Wagner
Saman Aghaebrahim

The following members were not present:

Michael Armstrong, MD
Melissa Gill

DPOR staff present for all or part of the meeting included:

Demetrios J. Melis, Director
Kishore Thota, Chief Deputy Director
Stephen Kirschner, Executive Director
Tamika Rodriguez, Regulatory Operations Administrator
Heather Garnett, Administrative Coordinator

A representative from the Office of the Attorney General was not present for the meeting.

Ms. Green determined that there was a quorum present, and called the meeting to order at 9:06 a.m. **Call to Order**

Mr. Kirschner introduced new DPOR staff, Demetrios Melis, Director; Kishore Thota, Chief Deputy Director; Heather Garnett, Administrative Coordinator; and Tamika Rodriguez, Regulatory Operations Administrator.

Upon a motion by Dr. Chavis and seconded by Ms. Young, the Board voted to approve the Agenda.

Approval of Agenda

The members voting 'yes' were Ms. All, Ms. Green, Mr. Aghaebrahim, Mr. Meland, Dr. Ogilvie, Ms. Brayboy, Ms. Smith, Ms. Thompson, and Mr. Wagner. There were no negative votes. The motion passed unanimously.

Ms. Green stated that an amendment to the minutes of August 18, 2021 Board for Hearing Aid Specialists and Opticians Meeting has been made.

Approval of Amended Minutes: August 18, 2021 Board for Hearing Aid Specialists and Opticians Meeting

Upon a motion by Mr. Wagner and seconded by Dr. Ogilvie, the Board voted to approve the amended minutes of the August 18, 2021 Board for Hearing Aid Specialists and Opticians Meeting

The members voting 'yes' were Ms. All, Dr. Chavis, Ms. Green, Mr. Aghaebrahim, Ms. Young, Mr. Meland, Ms. Brayboy, Ms. Smith, Ms. Thompson. There were no negative votes. The motion passed unanimously.

Approval of Minutes: December 15, 2021 Board for Hearing Aid Specialists and Opticians Meeting

Upon a motion by Mr. Meland and seconded by Ms. Brayboy, the Board voted to approve the minutes of the December 15, 2021 Board for Hearing Aid Specialists and Opticians Meeting

The members voting 'yes' were Ms. All, Dr. Chavis, Ms. Green, Ms. Aghaebrahim, Ms. Young, Dr. Ogilvie, Ms. Smith, Ms. Thompson and Mr. Wagner. There were no negative votes. The motion passed unanimously.

Ms. Garnett read email received from absent board member, Michael Armstrong, MD on the topic of experience option for applicants from other states.

Communications

Ms. Green asked for public comments. There were none.

Public Comment

There were no licensing or disciplinary cases to be heard.

CASES

REPORTS

Mr. Kirschner reviewed Hearing Aid Specialists and Opticians licensing statistics with the Board.

Licensing Statistics

Materials contained in this agenda are proposed topics for discussion and are not to be considered as regulation or official Board position.

Ms. Rodriguez reviewed the Hearing Aid Specialist's and Opticians examination statistics for all exams administered between December 2021 and July 2022. The written Hearing Aid Specialist examination statistics are pending. Ms. Rodriguez will provide those statistics at the December 14, 2022 Board meeting.

**Examination
Statistics**

**REGULATORY
ACTION AND
BOARD
GUIDANCE**

Regulatory Report

Ms. Rodriguez reported to the Board, amendments to Hearing Aid Specialists regulations that allow applicants more time to pass all sections of the exam became effective March 7, 2022. Actions are underway for hearing aid fee increase and expanding training options for individuals qualified for hearing aid specialist license.

Mr. Kirschner reported to the Board the purpose for the Hearing Aid Specialists fee increase. The Board for Hearing Aid Specialists and Opticians are operating in the red the 2020—2022 biennium. The current fees do not provide adequate revenue for the Board operations. This regulation is in the final phase. The Board will have to consider raising optician fees to reach an acceptable balance. Mr. Kirschner introduced Jeffrey Waite, financial services manager. Mr. Kirscher and Mr. Waite responded to questions from the Board.

**Final Regulation-
Hearing Aid
Specialist Licensing
Fees**

Upon a motion by Ms. Thompson and seconded by Ms. Young, the Board voted to approve the fee change.

The members voting 'yes' were Ms. All, Dr. Chavis, Ms. Green, Mr. Aghaebrahim, Mr. Meland, Dr. Ogilvie, Ms. Smith, Mr. Wagner and Ms. Brayboy. There were no negative votes. The motion passed unanimously.

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Mr. Kirschner reported to the Board that hearing aid specialists do not have an application review matrix for screening criminal convictions. Applicants would benefit from a matrix, allowing an applicant to become licensed six to nine months faster.

Hearing Aid Specialist Guidance Document – Application Review Matrix for Criminal Convictions

The Board discussed the matrix used by opticians and expanding the review matrix to cover all professions regulated by the board.

Upon a revised motion by Mr. Meland and seconded by Ms. All, the Board voted to expand the optician application review matrix for criminal convictions to cover all professions regulated by the board.

The members voting 'yes' were Dr. Chavis, Ms. Green, Mr. Aghaebrahim, Ms. Young, Dr. Ogilvie, Ms. Brayboy, Ms. Smith, Mr. Wagner and Ms. Thompson. There were no negative votes. The motion passed unanimously.

Ms. Rodriguez presented the revised guidance document for optician apprenticeship approved related technical instruction. She indicated the guidance document should be amended to reflect a recent change to the Board regulation.

Optician Guidance Document Correction- Approved Related Technical Instruction

Upon a motion by Mr. Wagner and seconded by Ms. Young the Board voted to approved the proposed change to the guidance document.

The members voting 'yes' were Ms. All, Dr. Chavis, Ms. Green, Mr. Aghaebrahim, Mr. Meland, Dr. Ogilvie, Ms. Brayboy, Ms. Smith, and Ms. Thompson. There were no negative votes. The motion passed unanimously.

Mr. Kirschner introduced language amending the optician regulations licensure requirements for out-of-state applicants. The Board discussed the risks to the public if work experience is accepted for out-of-state candidates instead of an apprenticeship or two-year course in a school of Opticianry accredited by the Commission on Opticianry Accreditation. The Board decided to table this alternative until further review.

Experience Option for Applicants From Other States

Upon a motion by Ms. All and seconded by Dr. Chavis the Board voted to table the regulatory amendment.

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The members voting 'yes' were Ms. Brayboy, Ms. Green, Mr. Aghaebrahim, Ms. Young, Mr. Meland, Dr. Ogilvie, Ms. Smith, Ms. Thompson and Mr. Wagner. There were no negative votes. The motion passed unanimously.

NEW BUSINESS

Board Elections Policy

Mr. Kirschner informed the Board that, under current board policy, elections occur the first Board meeting after July or when a new Governor selects a new Board chair and vice-chair. The current Board chair and Board vice-chair has served for one meeting under this policy. Mr. Kirschner indicated that the Board can create a two year term policy, which would allow board chairs to acquire more experience and expertise in the position, which would benefit the board.

Upon a motion by Mr. Aghaebrahim and seconded by Ms. Brayboy the Board voted a two year term for Board chair and Board vice-chair.

The members voting 'yes' were Ms. All, Dr. Chavis, Ms. Green, Ms. Young, Mr. Meland, Dr. Ogilvie, Ms. Smith, Ms. Thompson and Mr. Wagner. There were no negative votes. The motion passed unanimously.

Mr. Kirschner gave a presentation to establish goals of a regulatory review committee. The committee's goal is to review all of the regulations to ensure they are the least restrictive means to protect the health, safety, and welfare of the public.

Regulatory Review Committee

Upon a motion by Ms. All and seconded by Mr. Meland, the Board voted to form regulatory review committees for opticians and for hearing aid specialists.

The members voting 'yes' were Dr. Chavis, Ms. Green, Mr. Aghaebrahim, Ms. Young, Dr. Ogilvie, Ms. Brayboy, Ms. Smith, Ms. Thompson, and Mr. Wagner. The motion passed unanimously.

The Board formed the committee, first meeting to be scheduled late October/early November. Staff will work with the Committee to establish a date and time for the committee meeting. Ms. All, Mr. Meland, Ms. Green, Dr. Chavis, Mr. Aghaebrahim, and Ms. Thompson agreed to serve on the optician committee. Ms. Brayboy, Mr. Wagner, Ms. Smith, and Dr. Ogilvie agreed to serve on the hearing aid specialist committee.

Mr. Kirschner explained that the Board occasionally needs a review committee for the purpose of evaluating Related Technical Instruction (RTI) curriculum for opticianry apprenticeships. He stated he anticipates the need for such a curriculum review in the coming months, and asked for volunteers for such a committee.

RTI Curriculum Review

Upon a motion by Ms. Young and seconded by Mr. Aghaebrahim the Board voted to re-create the RTI curriculum review committee.

The members voting 'yes' were Ms. All, Dr. Chavis, Ms. Green, Mr. Meland, Dr. Ogilvie, Ms. Brayboy, Ms. Smith, Ms. Thompson, and Mr. Wagner. The motion passed unanimously.

Ms. Young, Ms. Green, Ms. All, Mr. Aghaebrahim, Mr. Meland, and Ms. Brayboy agreed to serve on the committee.

Mr. Kirschner informed the Board the three year contract with exam services is near the deadline. The contract can be extended for one year, and staff recommended a one year extension.

Exam Services Contract Extension

Upon a motion by Ms. All and seconded by Ms. Young the Board voted to extend the exam contract by one year.

The members voting 'yes' were Dr. Chavis, Ms. Green, Ms. Aghaebrahim, Mr. Meland, Dr. Ogilvie, Ms. Brayboy, Ms. Smith, Ms. Thompson, and Mr. Wagner. The motion passed unanimously.

Mr. Kirschner provided guidance on the topic of tympanometry, which is not within the scope of practice of a hearing aid specialist. The Board discussed the topic of tympanometry.

Tympanometry

Mr. Kirschner provided the Board with a handout, FDA finalizes access to over-the-counter hearing aids rules. Mr. Kirschner informed the Board that this FDA ruling will supersede any state law and state regulations. This item will need to be reviewed by the regulation review committee.

Over-the-counter Hearing Aid Act

Mr. Kirschner reminded the Board of the upcoming Board Member Training conference.

Reminders

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Ms. Garnett reminded the Board to sign the conflict of interest form and travel reimbursement form.

The Board discussed changing its meeting time and by consensus, made the decision to move its meetings from 9 am to 9:30 am. December 2022 board meeting will start at 9:30 a.m.

There being no other business to be brought before the Board, Ms. **Adjourn**
Green adjourned the meeting at 12:02 p.m.

Kristina Green, Chair

Demetrios J. Melis, Board Secretary

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**BOARD FOR HEARING AID SPECIALIST AND OPTICIANS
OPTICIAN REGULATORY REVIEW COMMITTEE**

MINUTES OF MEETING

The Board for Hearing Aid Specialist and Opticians, Optician Regulatory Review Committee met on Tuesday, November 1, 2022, at the Offices of the Department of Professional and Occupational Regulation, 9960 Mayland Drive, 2nd Floor, Hearing Room 3, Richmond, Virginia. The following board members were present:

Kristina Green
Darla All
Dr. Pamela Chavis
Laura Thompson

The following board members were not present:

Stacey Brayboy
Erik Meland

DPOR staff present for all, or part of the meeting included:

Steve Kirschner, Deputy Director, Licensing & Regulatory Programs
Tamika Rodriguez, Regulatory Operations Administrator
Heather Garnett, Administrative Coordinator

There was no representative from the Office of the Attorney General present for the meeting.

Kristina Green, Chair, called the Board for Hearing Aid Specialist and Opticians, Optician Regulatory Review Committee meeting to order at 9:11 a.m.

Call to Order

Mr. Kirschner opened the Public Comment section of the meeting. With no public comment Mr. Kirschner closed the Public Comment section of the meeting.

Public Comment

Mr. Kirschner provided a detailed presentation on the regulatory review process.

**Overview of the
Regulatory
Review Process**

Mr. Kirschner informed the Committee a line-by-line review of the Opticians Regulations is required to determine if the regulation is necessary to protect the

**Review of the
Opticians
Regulations**

health, welfare, and safety of the public. If the regulation does not currently meet those requirements the regulation should be amended or removed.

The committee reviewed the Optician Regulations.

The next Optician Regulatory Review Committee meeting will be held on December 14, 2022, immediately following the Board for Hearing Aid Specialist and Opticians Board Meeting.

There being no further business, the meeting adjourned at 1:25 p.m.

**Schedule Next
Regulatory
Review Committee
Meeting**

Adjourn

Kristina Green, Board Chair

Demetrios J. Melis, Board Secretary

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**BOARD FOR HEARING AID SPECIALIST AND OPTICIANS
HEARING AID SPECIALIST REGULATORY REVIEW COMMITTEE**

MINUTES OF MEETING

The Board for Hearing Aid Specialist and Opticians, Hearing Aid Specialist Regulatory Review Committee met on Thursday, November 3, 2022, at the Offices of the Department of Professional and Occupational Regulation, 9960 Mayland Drive, 2nd Floor, Hearing Room 3, Richmond, Virginia. The following board members were present:

Dr. Debra Ogilvie
Bruce Wagner
Saman Aghaebrahim

The following board members were not present:

Stacey Brayboy
Pamela Smith

DPOR staff present for all, or part of the meeting included:

Steve Kirschner, Deputy Director, Licensing & Regulatory Programs
Tamika Rodriguez, Regulatory Operations Administrator
Heather Garnett, Administrative Coordinator

There was no representative from the Office of the Attorney General present for the meeting.

Bruce Wagner, Board Member, called the Board for Hearing Aid Specialist and Opticians, Hearing Aid Specialist Regulatory Review Committee meeting to order at 9:22 a.m.

Call to Order

Ms. Rodriguez opened the Public Comment section of the meeting. With no public comment Ms. Rodriguez closed the Public Comment section of the meeting.

Public Comment

Ms. Rodriguez provided a detailed presentation on the regulatory review process.

**Overview of the
Regulatory
Review Process**

Ms. Rodriguez informed the Committee a line-by-line review of the Hearing Aid Specialist Regulations are required to determine if the regulation is necessary to protect the health, welfare, and safety of the public. If the

**Review of the
Opticians
Regulations**

regulation does not currently meet those requirements the regulation should be amended or removed.

The committee conducted review of the Hearing Aid Specialist regulations.

Dr. Debra Ogilvie, Vice-Chair, 10:00 a.m. arrived at the meeting.

By consensus, the committee referred the proposed Regulatory changes to the Board for Hearing Aid Specialist and Opticians for consideration at the next Board meeting on December 14, 2022.

**Changes to the
Hearing Aid
Specialist
Regulations**

There being no further business, Dr. Ogilvie adjourned the meeting at 2:15 p.m.

Adjourn

Kristina Green, Board Chair

Demetrios J. Melis. Board Secretary

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TO: VIRGINIA BOARD FOR HEARING AID SPECIALISTS AND OPTICIANS
FROM: STEPHEN KIRSCHNER, EXECUTIVE DIRECTOR
SUBJECT: OPTICIANS FEE INCREASE
DATE: DECEMBER 14, 2022

The Department's suggested fee increase for opticians is attached. The Board must establish fees adequate to support the costs of the Board's operations. This change is required by the Callahan Act, which requires all Boards under DPOR to balance their revenue and expenditures. Current fees do not generate adequate revenue to cover those expenses. The Board's balance from the 2020-2022 biennium was operating at a loss. The proposed fee adjustments will ensure that the Board has sufficient revenue to fund its operating expenses. The DPOR Finance section provided four fee proposals for the Board to evaluate.

The Board can adopt this fee change with a motion.

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**Board for Hearing Aid Specialists and Opticians
Analysis of Fee Structure and Financial Position**

Date of Last Fee Increase: 8/1/2005
Date of Last Fee Decrease: 10/1/2003

Fee Structure

<u>Fee Type</u>		<u>Current Fees</u>	<u>Proposal A</u>	<u>Proposal B</u>	<u>Proposal C</u>	<u>Proposal D</u>
New Applicant	Hearing Aid Specialist	30	125	125	150	125
New Applicant	Hearing Aid Specialist by Reciprocity	140	125	125	150	125
New Applicant	Specialist Temporary Permit	30	125	125	150	125
Renewal	Hearing Aid Specialist	20	125	125	150	125
Reinstatement	Hearing Aid Specialist	30	125	125	150	125
Exam	Hearing Aid Specialist	125	125	125	125	125
Re-exam	Hearing Aid Specialist	125	125	125	125	125
New Applicant	Optician	100	100	125	150	140
Renewal	Optician	100	100	125	150	140
Late Renewal	Optician	25	35	35	35	25
Reinstatement	Optician	100	100	125	150	140
Duplicate Wall Certificate		35	35	35	35	35
Certificate of Licensure		35	35	35	35	35
Bad Check Fee		50	50	50	50	50

Financial Position

	<u>Actual 2020-22 Biennium</u>	<u>Projected 2022-24 Current Fees</u>	<u>Projected 2024-26 Current Fees</u>	<u>Projected 2024-26 Proposal A</u>	<u>Projected 2024-26 Proposal B</u>	<u>Projected 2024-26 Proposal C</u>	<u>Projected 2024-26 Proposal D</u>
Cash Carryforward	-866	-45,402	-124,046	-124,046	-124,046	-124,046	-124,046
Revenues	226,725	239,229	239,068	344,487	391,993	464,829	419,101
Expenditures	271,261	317,873	327,374	327,374	327,374	327,374	327,374
Balance	-45,402	-124,046	-212,353	-106,934	-59,427	13,408	-32,319
The year the board's cash position recovers from the deficit			Never	Never	FY2028	FY2026	FY2027

NOTES:

Per the Callahan Act, the maximum cash balance is \$100,000

Proposal A - Keeps the Hearing Aid Specialist fees moving forward at the \$125 and makes no changes to the Opticians fees, does not recover from the deficit

Proposal B - Keeps the Hearing Aid Specialists at the approved amount of \$125 and increases Opticians to an equal fee of \$125., recovers from the deficit in FY28.

Proposal C - Raises both professions' fees to \$150 to rapidly recover from the deficit in FY2026 but would require a fee reduction action in FY2027.

Proposal D - Keeps the Hearing Aid Specialists proposed fees at \$125 and raises the Opticians fees to \$140. Recovers from the deficit in FY2027. May need a fee reduction action in FY2029.

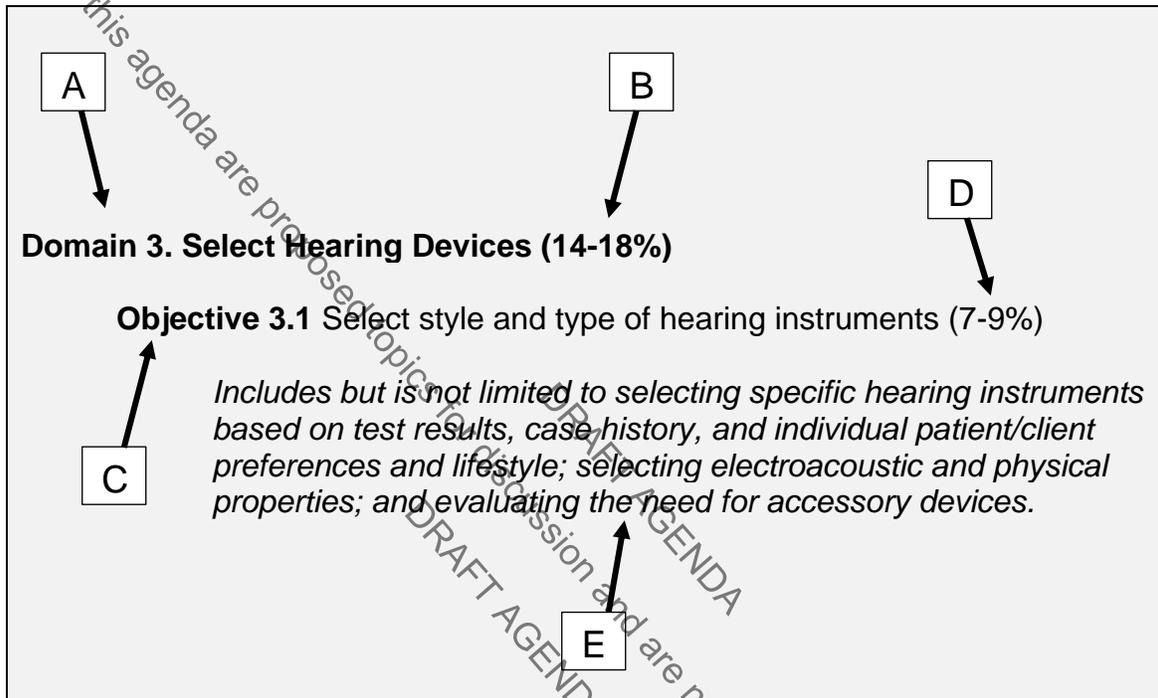
Proposal B is the most equitable to the professions, keeps the cash balance in good position for years into the future, but takes the longest to recover from the deficit.

Proposal D is a viable option but is slightly inequitable to Opticians and recovers from the deficit one year sooner than B.

COMPETENCY MODEL STRUCTURE AND TERMINOLOGY

for the International Licensing Examination for Hearing Healthcare Professionals

Effective January 1, 2022



- A. **Domain:** Broad areas of practice assessed on the exam.
- B. **Domain Weight:** The percent of items on the exam that fall within the Domain.
- C. **Objective:** Specific elements of the Domain that are assessed on the exam. Each exam item is written to target a specific Objective.
- D. **Objective Weight:** The percent of items on the exam that fall within the Objective.
- E. **Additional Objective Information:** Illustrative examples of the types of knowledge, skills, and abilities assessed by items within the Objective.

Domain 1. Conduct Patient/Client Assessment (16-22%)

Objective 1.1 Apply infection control protocols (3-5%)

Includes but is not limited to choosing appropriate infection control processes for tools and equipment; observing universal precautions for infection control; distinguishing between single- and multiple-use items; differentiating among sanitization, disinfection and sterilization processes; and identifying personal protective equipment.

Objective 1.2 Apply otoscopic inspection protocols (4-6%)

Includes but is not limited to observing safety protocols during otoscopy; identifying anatomical structures; identifying abnormalities through otoscopic inspection; and recognizing the presence of referral criteria. This objective helps provide evidence of the candidate's ability to perform otoscopy.

Objective 1.3 Utilize audiometric testing protocols (9-11%)

Includes but is not limited to performing air and bone conduction threshold and suprathreshold testing; performing speech audiometry; performing effective masking; and applying principles to include interpreting results of tympanometry/immittance audiometry. This objective helps provide evidence of the candidate's ability to perform audiometric testing and application of tympanometry.

Domain 2. Interpret and Apply Assessment Results (23-30%)

Objective 2.1 Interpret and explain audiometric results (9-11%)

Includes but is not limited to demonstrating an understanding of referral criteria; interpreting pure tone and speech testing results; identifying the need for additional testing; identifying the degree and configuration of hearing loss; and identifying the type of hearing loss.

Objective 2.2 Determine candidacy for amplification (7-9%)

Includes but is not limited to interpreting the case history and outlining contraindications to hearing instrument use.

Objective 2.3 Determine recommendation for amplification (7-9%)

Includes but is not limited to analyzing test results, case history and observations; establishing fitting objectives and goals; and determining devices to be utilized in action plan.

Domain 3. Select Hearing Devices (14-18%)

Objective 3.1 Select style and type of hearing instruments (7-9%)

Includes but is not limited to selecting specific hearing instruments based on test results, case history, and individual patient/client preferences and lifestyle; selecting electroacoustic and physical properties; and evaluating the need for accessory devices.

Objective 3.2 Select earmold or other acoustic coupler (7-9%)

Includes but is not limited to assessing physical properties of the outer ear, taking ear impressions, critiquing ear impressions, and selecting coupler based on patient/client needs.

Domain 4. Fit and Dispense Hearing Devices (19-25%)

Objective 4.1 Utilize protocols to fit hearing instruments and other devices (9-11%)

Includes but is not limited to confirming physical and acoustic integrity of hearing devices; programming and adjusting hearing devices; verifying physical fit and acoustic comfort; orienting patient/client to hearing instruments; and orienting patient/client to assistive devices. This objective helps provide evidence of the candidate's ability to program and dispense hearing instruments and other devices.

Objective 4.2 Verify fitting (6-8%)

Includes but is not limited to selecting verification method based on patient/client; assessing physical and acoustic integrity of hearing devices; interpreting and explaining verification results; and modifying physical and acoustic parameters of device. This objective helps provide evidence of the candidate's ability to perform fitting verification (e.g., speech mapping, REM).

Objective 4.3 Validate fitting (4-6%)

Includes but is not limited to selecting validation method based on patient/client; interpreting and explaining validation results; and modifying physical and acoustic parameters of device. This objective helps provide

evidence of the candidate's ability to perform fitting validation (e.g., questionnaire, self-assessment).

Domain 5. Provide Continuing Care (16-22%)

Objective 5.1 Implement aural rehabilitation and counseling (6-8%)

Includes but is not limited to demonstrating an understanding of the psychology of the hearing impaired; defining and managing patient/client expectations for improved communication; defining and managing family/caregiver expectations for improved communication; and identifying communication strategies.

Objective 5.2 Apply instrument maintenance and troubleshooting protocols (6-8%)

Includes but is not limited to employing hearing instrument cleaning procedures; performing listening checks on hearing instruments; troubleshooting acoustic properties of hearing instruments; and adjusting based upon changes in patient/client hearing loss and/or listening needs. This objective helps provide evidence of the candidate's ability to maintain and troubleshoot instrument performance.

Objective 5.3 Interpret electroacoustic analysis results (4-6%)

Includes but is not limited to identifying need for electroacoustic analysis and comparing electroacoustic analysis of patient's/client's hearing instruments to fitting specifications.



TO: VIRGINIA BOARD FOR HEARING AID SPECIALISTS AND OPTICIANS
FROM: STEPHEN KIRSCHNER, DEPUTY DIRECTOR LICENSING AND REGULATORY PROGRAMS
SUBJECT: FINANCIAL STATEMENTS
DATE: DECEMBER 2, 2022

Attached you will find the most recent Statement of Financial Activity and the Supporting Statement of Year-to-Date Activity for the Board. Additionally, you will find the Agency Statement of Financial Activity.

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**Department of Professional and Occupational Regulation
Statement of Financial Activity**

**Board for Hearing Aid Specialists and Opticians
954240**

2022-2024 Biennium

October 2022

	October 2022 Activity	Biennium-to-Date Comparison	
		July 2020 - October 2020	July 2022 - October 2022
Cash/Revenue Balance Brought Forward			0
Revenues	2,685	23,285	22,505
Cumulative Revenues			22,505
Cost Categories:			
Board Expenditures	1,508	6,428	5,312
Board Administration	1,790	14,258	13,607
Administration of Exams	62	7,965	483
Enforcement	4	158	164
Legal Services	0	190	0
Information Systems	1,211	8,251	6,445
Facilities and Support Services	488	4,658	2,201
Agency Administration	1,759	6,535	9,584
Other / Transfers	0	0	0
Total Expenses	6,839	48,444	37,797
Transfer To/(From) Cash Reserves	(4,154)	0	(15,292)
Ending Cash/Revenue Balance			0

Cash Reserve Beginning Balance	(56,540)	0	(45,402)
Change in Cash Reserve	(4,154)	0	(15,292)
Ending Cash Reserve Balance	(60,694)	0	(60,694)

Number of Regulants	
Current Month	2,688
Previous Biennium-to-Date	2,686

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Department of Professional and Occupational Regulation
Supporting Statement of Year-to-Date Activity
Board for Hearing Aid Specialists and Opticians - 954240
Fiscal Year 2023

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Fiscal YTD Charges	Planned Annual Charges	Current Balance	Projected Charges at 6/30	Projected Variance Favorable (Unfavorable)	
																Amount	%	
Board Expenditures	790	1,600	1,415	1,508	0	0	0	0	0	0	0	0	5,312	24,363	19,051	15,118	9,246	37.9%
Board Administration	5,024	3,439	3,353	1,790	0	0	0	0	0	0	0	0	13,607	52,592	38,986	34,578	18,014	34.3%
Administration of Exams	174	121	126	62	0	0	0	0	0	0	0	0	483	23,407	22,924	-1,396	24,804	106.0%
Enforcement	59	42	42	21	0	0	0	0	0	0	0	0	164	606	442	419	187	30.8%
Legal Services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Information Systems	1,371	2,179	1,685	1,211	0	0	0	0	0	0	0	0	6,445	28,726	22,281	17,747	10,979	38.2%
Facilities / Support Svcs	400	744	569	488	0	0	0	0	0	0	0	0	2,201	11,111	8,910	6,234	4,877	43.9%
Agency Administration	2,502	1,772	3,551	1,759	0	0	0	0	0	0	0	0	9,584	30,410	20,826	25,855	4,555	15.0%
Other / Transfers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Charges	10,321	9,896	10,741	6,839	0	37,797	171,217	133,420	98,555	72,662	42.4%							

**Department of Professional and Occupational Regulation
Statement of Financial Activity**

Agency Total

2022-2024 Biennium

October 2022

	October 2022 Activity	Biennium-to-Date Comparison	
		July 2020 - October 2020	July 2022 - October 2022
Cash/Revenue Balance Brought Forward			3,453,476
Revenues	1,287,821	6,700,232	6,258,598
Cumulative Revenues			9,712,074
Cost Categories:			
Board Expenditures	155,623	661,504	647,575
Board Administration	206,213	1,589,647	1,572,610
Administration of Exams	13,874	106,798	108,584
Enforcement	319,077	2,279,291	2,590,230
Legal Services	10,492	87,737	36,031
Information Systems	143,010	942,494	763,453
Facilities and Support Services	128,795	667,278	565,753
Agency Administration	207,803	746,956	1,135,164
Other / Transfers	0	0	0
Total Expenses	1,184,886	7,081,706	7,419,400
Transfer To/(From) Cash Reserves	(5,867)	0	(935,658)
Ending Cash/Revenue Balance			3,228,332

Cash Reserve Beginning Balance	17,064,159	0	17,993,950
Change in Cash Reserve	(5,867)	0	(935,658)
Ending Cash Reserve Balance	17,058,292	0	17,058,292

Number of Regulators

Current Month	321,002
Previous Biennium-to-Date	308,696

Materials contained in this agenda are proposed topics for discussion and are not to be construed as regulation or official Board position.